

## Minority Contracting Opportunities Spotlight



### Azteca Enterprises, Inc.

Azteca Enterprises is part of the construction team, providing structural steel services for the Cowboys Stadium project in Arlington. The Dallas-based firm is one of the largest Hispanic-owned construction companies in the country. President and CEO Luis Spinola founded the enterprise in 1989. Some of the company's largest clients have included the Dallas Fort Worth International Airport, Texas Motor Speedway, Dallas Convention Center and structural steel projects in Las Vegas, Addison and Richardson.

Spinola recently described the Cowboys Stadium as one of the "most exciting projects the company has undertaken." More than 12,000 tons of steel will be used.

"Providing the roofing structure of the stadium is a very intricate process. It's going to be a big challenge, and we're ready for it," he said in an interview from his Dallas office.

Azteca Enterprises is a company dedicated to safety, quality and on-time performance, he said.

"Our employees live and work in the communities where we build. We are dedicated to community, and are actively involved in making a positive difference."

Spinola is a civil engineer who specializes in construction management, structural steel and concrete. Over the



Luis Spinola



John Martinez, President of Hispanic Contractors Association; District 3 Arlington City Council Member Robert Rivera; HCA Chairman Chris Escobedo and Art Robles, Chairman of the Arlington Hispanic Chamber of Commerce.

years, he has expanded the company with Texas offices in Robstown and Houston and Las Vegas. The company has 300 employees.

Azteca Enterprises is an industry leader and winner of many awards including the 2004 Minority Business of the Year from the U.S. Department of Commerce and the 2005 MBE Business of the Year from the North Central Texas Regional Certification Agency. Hispanic Business Magazine

listed them as one of the top 10 minority owned contractors of the year in 2006.

"Our team approach to projects is indicative of our commitment to excellence. We are very excited to be working on a winning team with Manhattan Construction and Jerry Jones," said Spinola.

To learn more about Azteca Enterprises, visit their website at [www.azteca-omega.com](http://www.azteca-omega.com) or call 214-905-0612.

### Upcoming Prime Construction Opportunities:

Manhattan Construction is accepting bids for prime construction opportunities. For more information and a listing of pre-bid meetings, visit [www.manhattanconstruction.com](http://www.manhattanconstruction.com) or call 817-524-0400.

### Contracting Opportunities Mixer

Arlington hosted another successful networking event for minority and women-owned businesses interested in contracting opportunities with the Cowboys Stadium Project. The Stadium M/WBE Networker on



September 18 was held at the Arlington Convention Center and attracted more than 300 people. Prime contractors setup exhibits and spoke with subcontractors and distributed information. Prime contractor participants included: Manhattan Construction, Rayco, Inc. and 3i Construction. Other participants included TD Industries, JMEG, Marsh Insurance, and the Jenkins Insurance Agency.

September 18 was held at the Arlington Convention Center and attracted more than 300 people. Prime contractors setup exhibits and spoke with subcontractors and distributed information. Prime contractor participants included: Manhattan Construction, Rayco, Inc. and 3i Construction. Other participants included TD Industries, JMEG, Marsh Insurance, and the Jenkins Insurance Agency.

### Fair Share Facts as of October 2006:

- **360** - Number of registered minority and women-owned firms
- **48** - Number of minority and women-owned firms with contract awards
- **\$13.5 million** - Amount paid to M/WBE firms of the total \$71 million in contract dollars paid
- **19%** - Contract dollars paid to minority and women-owned firms

